



TESORO

Tesoro Hawaii Corporation
91-325 Komohana Street
Kapolei, Hawaii 96707-1713
808 547-3920

March 29, 2012

TO: The Honorable Robert N. Herkes, Chair
The Honorable Ryan I. Yamane, Vice Chair

SUBJECT: House Resolution 138 – REQUESTING THE SPEAKER OF THE HOUSE OF
REPRESENTATIVES TO CONVENE A LEGISLATIVE TASK FORCE TO ASSESS THE
IMPACT OF THE POTENTIAL SALE OF THE TESORO OIL REFINERY ON CONSUMERS
AND THE STATE

Hearing of the House Committee on Consumer Protection & Commerce
Thursday, March 29, 2012
2:35 p.m., Conference Room 325, State Capitol

Chair Herkes, Vice Chair Yamane and Committee members:

My name is Lance Tanaka, government and public affairs manager for Tesoro Hawaii Corporation. Thank you for allowing me to present testimony on House Resolution 138.

Tesoro Hawaii provides the following comments on House Resolution 138.

Tesoro Hawaii Corporation understands and appreciates the House's concerns regarding impact to consumers and Hawaii's economy that the sale of the company's Hawaii operations may have. Our intention is to secure a buyer for the integrated business in Hawaii, which includes the 94,000-barrel-per-day refinery in Kapolei, associated logistical assets such as pipelines and the deep-draft single-point mooring buoy, and 32 gasoline stations on Oahu, Maui and the Big Island. It is our desire to attract a buyer that not only is looking to purchase the business, but also is interested in investing in our employees.

This is a private and complex sales transaction that will unfold over time. No specific timeframe has been identified in which Tesoro shall complete this transaction. However, in order to facilitate the sales process, Tesoro has an overarching need to maintain confidentiality of its information during this period of negotiations.

To the extent that the House task force that is created by HR 138 will seek our collaboration, we are willing to provide some analysis of historical data that the state Department of Business, Economic Development & Tourism already has in its possession. Tesoro can also help the task force in understanding the marketplace and describe hurdles that the local petroleum industry faces in doing business in Hawaii. However, as stated earlier, it would not be prudent for Tesoro to share competitive information due to the pending sale.

Testimony of Tesoro Hawaii Corporation providing comments on HR 138
Hearing of the House Committee on Consumer Protection & Commerce
Thursday, March 29, 2012 – 2:35 p.m.
Conference Room 325, State Capitol
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Thank you for your understanding and for allowing me to testify. I am available to answer any questions you may have.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Lance N. Tanaka", with a stylized flourish at the end.

Lance N. Tanaka
Manager, Government & Public Affairs
Tesoro Hawaii Corporation

HOUSE OF REPRESENTATIVES
THE TWENTY-SIXTH LEGISLATURE
REGULAR SESSION OF 2012

COMMITTEE ON CONSUMER PROTECTION & COMMERCE

Rep. Robert N. Herkes, Chair
Rep. Ryan I. Yamane, Vice Chair

Rep. Tom Brower	Rep. Angus L.K. McKelvey
Rep. Rida T.R. Cabanilla	Rep. Joseph M. Souki
Rep. Mele Carroll	Rep. Clift Tsuji
Rep. Denny Coffman	Rep. Corinne W.L. Ching
Rep. Ken Ito	Rep. Barbara C. Marumoto
Rep. Gilbert S.C. Keith-Agaran	Rep. Cynthia Thielen
Rep. Sylvia Luke	

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HOUSE OF
REPRESENTATIVES

NOTICE OF DECISION MAKING

DATE: Thursday, March 29, 2012
TIME: 2:40 pm
PLACE: Conference Room 325
State Capitol
415 South Beretania Street

A G E N D A

The following measure was previously heard on **Wednesday, March 22, 2012**. No public testimony will be accepted.

HCR 45
Status


REQUESTING THE AUDITOR TO CONDUCT A SUNRISE
REVIEW OF THE REGULATION OF AIR CONDITIONING
PIPEFITTERS, FIRE SPRINKLER TECHNICIANS, AND SOLAR
TECHNICIANS.

CPC, LMG

If you require special assistance or auxiliary aids and/or services to participate in the House public hearing process (i.e., sign or foreign language interpreter or wheelchair accessibility), please contact the Committee Clerk at 586-6172 or email your request for an interpreter to HouseInterpreter@Capitol.hawaii.gov at least **24 hours** prior to the hearing for arrangements. Prompt requests submitted help to ensure the availability of qualified individuals and appropriate accommodations.

For further information, please call the Committee Clerk at 586-6172.

Selected meetings are broadcast live. Check the current legislative broadcast schedule on the "Capitol TV" Web site at www.capitoltv.org OR call 536-2100.


Rep. Robert N. Herkes
Chair



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